

Automated Merchandise and Planning Tool Assessment Questionnaire

Participants can rate each question on a scale of 1 to 5, where

- 1 indicates "Strongly Disagree" and
- 5 indicates "Strongly Agree."

After completing the questionnaire, they can tally their scores and use the recommendation at the end to determine whether they should consider adopting a tool.

| Торіс | Assessment Statement | 1 Strongly Disagree | 2 Disagree | 3 Neutral | 4 Agree | 5 Strongly Agree |
|---------------------------------------|---|----------------------------------|----------------------|---------------------|-------------------|------------------------|
| Scale and Complexity | We will experience growth in our operations. | | | | | |
| | Managing data and forecasts in Excel is challenging. | | | | | |
| Data Integration | We need to consolidate data from multiple sources. | | | | | |
| | Manual data entry and integration are time- consuming. | | | | | |
| Real-Time Insights | Timely and up-to-date information is crucial. | | | | | |
| | It's challenging to access real-time insights. | | | | | |
| Complex Demand Patterns | Our company faces complex demand patterns. | | | | | |
| | Predicting demand trends is difficult using current methods. | | | | | |
| Collaboration and Communication | Multiple teams are involved in merchandising and planning. | | | | | |
| | Collaboration and communication are challenging. | | | | | |
| Efficiency Gains | Employees spend a significant amount of time on manual tasks. | | | | | |
| | Automating tasks would free up resources. | | | | | |



| Торіс | Assessment Statement | 1 Strongly Disagree | 2 Disagree | 3 Neutral | 4 Agree | 5 Strongly Agree |
|---|--|----------------------------------|----------------------|---------------------|-------------------|-------------------------------|
| Supply Chain Complexity | Our supply chain involves multiple complexities. | | | | | |
| | Efficiently managing the supply chain is challenging. | | | | | |
| Demand Variability | Our company experiences highly variable demand. | | | | | |
| | Adapting to demand changes is challenging. | | | | | |
| Competitive Pressures | Competitors use technology to enhance processes. | | | | | |
| | Staying competitive requires modern tools. | | | | | |
| Profit Optimization | Maximizing profits while minimizing costs is a priority. | | | | | |
| | Advanced analytics could help achieve profit goals. | | | | | |
| Data Accuracy and Reduction of Errors | Current processes are prone to errors and inaccuracies. | | | | | |
| | Data accuracy is crucial for informed decisions. | | | | | |
| Industry Trends | The industry is undergoing technological advancements. | | | | | |
| | Aligning with industry trends is important. | | | | | |
| Total | | | | | | |

Scoring and Recommendation:

- Total your scores for all questions.
- A score of 12-24 suggests a low level of alignment with the need for an automated tool.
- A score of 25-36 indicates a moderate level of alignment and the potential benefits of adopting an automated tool.
- A score of 37-60 suggests a high level of alignment and a strong case for considering an automated merchandise and planning tool to improve your operations.